

Crane & Rigging Sales

Beyel Brothers, Inc. | Tampa, FL

Join Team Beyel, where our employees make the difference! We hire and want people who have an aptitude and attitude to drive our success, and we're committed to attracting and retaining the best.

Founded in 1989, Beyel Brothers is a leader in the crane, rigging, heavy haul, and marine industry offering operated and bare rentals, sales, parts, and excellent service to our loyal customers. With an increase in recent demand, we are in need of Sales Representatives for our expanding footprint. Beyel Brothers Inc. is Proud to be an EOE/AA Employer.

Duties and Responsibilities:

Must be able to provide detailed site surveys in order to determine crane requirements.

Responsible for communicating all requirements as per job quotation, client requirements to the Dispatcher, working closely together to ensure successful job completion in accordance with Beyel Brothers procedures and policies.

Maintain positive customer relationships through effective communication.

Other duties as assigned.

Qualifications:

College degree and/or equivalent experience required.

Sales training or relevant crane experience.

Intermediate computer skills.

3D Lift Plan experience a plus.

Excellent pay and benefits package to include medical, dental andv, STD/LTD/Life Insurance, 401K with company match, holiday and vacation pay; cell phone reimbursement; paid training.

Fit for duty, background, and drug screen required.